

# **Selling and Purchasing Performing and Non-Performing Loans**

iGlobal Forum 10th Real Estate Mezzanine Financing Summit (Virtual) 7.8.20

Tim Davis, Co-Chair of the Real Estate and Finance Groups, moderates a panel discussing the increased interest and volume in the sale and purchase of performing and non-performing commercial mortgage loans and mezzanine loans in the current economic climate. Topics to be covered include:

- Economic and Transaction Environment
- Who is Selling? Who is Buying? And, who is Intermediating?
- Price Discovery
- Bidding Activity
- Asset Classes
- Types of Loans
- Acquisition Strategy/Goals
- Business Relationships
- Mortgage Loan Purchase and Sale Agreement
- Other Business and Legal Due Diligence Considerations

## Moderator:

• Tim Davis, White and Williams LLP

#### Panelists:

- Jason D. Hernandez, Managing Director Head of Originations, Nuveen Estate
- Aaron Krawitz, President, Dwight Capital
- Jonathan Snider, SVP, Sherwood Equities

### **KEY ATTORNEYS**

Timothy E. Davis

## **PRACTICE AREAS**

Real Estate